

Línea Directa Aseguradora, S.A., Compañía de Seguros y Reaseguros (the "Company"), pursuant to legislation regulating the securities market, announces the following:

#### OTHER RELEVANT INFORMATION

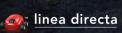
Please find attached the Company's fourth quarter 2024 results presentation for analysts and investors, which will be presented during today's webcast.

Madrid, 29 January 2025

# December 2024 Results IFRS17&9

Presentation for analysts and investors





29 January 2025

### Legal notice

This document has been prepared by Línea Directa Aseguradora, S.A., Compañía de Seguros y Reaseguros ("Línea Directa" or the "Company") for the sole purpose of presenting results and may not be used for any other purpose.

The statements contained in this document relating to forecasts, plans, expectations or the future performance of the Company, its businesses or their financial figures do not constitute commitments or any assurance as to the future performance of the Company or the effective achievement of its objectives or estimated results. These statements rely on assumptions and estimates that are conditional on multiple factors, thus exposing them to various risks and uncertainties that could cause the actual results to differ materially from the objectives, projections and expectations expressed or implied in this presentation.

Possible factors that might introduce an element of uncertainty to the estimates include: changes within the insurance industry, in market trends or in the general economic climate; legal reforms; court rulings; technological changes; changes in monetary policy or interest rates; the performance of our peers and competitors; changes in the claims that are covered; fluctuations in liquidity levels, or in the value of or return on the assets that make up the investment portfolio of Línea Directa; changes in the credit capacity and solvency of customers, etc.

Línea Directa is under no obligation to regularly review or update the information contained in this document, nor to adapt that information in response to events or circumstances that occur after this presentation has been published.

Some of the figures included in this document have been rounded off. This could cause discrepancies between the total figures and itemised figures provided in the tables.

This document does not constitute an offer or invitation to acquire or subscribe for shares, in accordance with applicable law and regulations on the securities market, nor does it constitute an offer to buy, sell or exchange securities, or a solicitation to offer, sell or exchange securities.

The information included in this document is pending the audit report issued by Línea Directa's external auditors. Línea Directa is expected to publish the Group's audited results, corresponding to the fourth quarter and the full year of 2024, on March 3, 2025, at the CNMV through the corresponding channel for said procedure. The information contained in this document may be subject to change and may differ from the final audited figures.



# Index

### 01. Where we stand

02. December 2024 Results

**03.** Q&A

04. Annex





### Where we stand



### 01. Context

The 2020-2024 period has been marked by a macro environment of uncertainty, COVID, supply chain disruptions, lack of resolution and geopolitical risks and sudden and abrupt inflation

But it has not prevented us from taking firm steps in our ambition for growth and transformation, building from our strengths





### We have a leading brand in price and service - our greatest asset $~~ \Im$

- #1 The most searched Spanish insurer on Google
- #1 Leader in advertising awareness (IOPE)
- #3 The brand that has improved the most in consideration in 2024 (Kantar)

### Quality and trust $\rightarrow$

Transparency Simplicity Always good prices Spirit of service



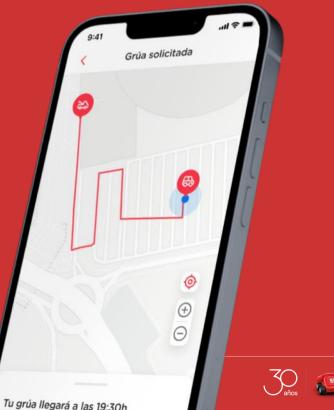
# linea directa



### $\geqslant$ We want to bring the direct model to excellence

### []F

**Digitalisation means adapting** to the way and place where the client prefers to interact with us



90% of our clients are now digital, and they require comprehensive and best-in-class digital assets



# 90%

Of our clients access our digital channels, web and App, at least once a year

60%

Of tow truck requests are made digitally



# 51%

Of Motor and Home claims are opened digitally

>2MM

Accesses to our digital channels every month



### Growth and transformation



Sustainability and ESG are part of Línea Directa's DNA

#### Sustainability Yearbook Member

S&P Global Corporate Sustainability Assessment (CSA) Score 2023 S&P Global Sustainable1







PR



APOYAMOS EL PACTO GLOBAL





### **ESG** business

Expansion of the catalogue of sustainable products

**Social footprint** 

years)

Sustainable finance

# 19.1

ESG rating of the investment portfolio. Low risk\*.

\*Morningstar Sustainability

Equality

62%

Women in Senior Management\*

\*Composition as of January 2025



Promotion of accessibility and

Línea Directa Foundation (10



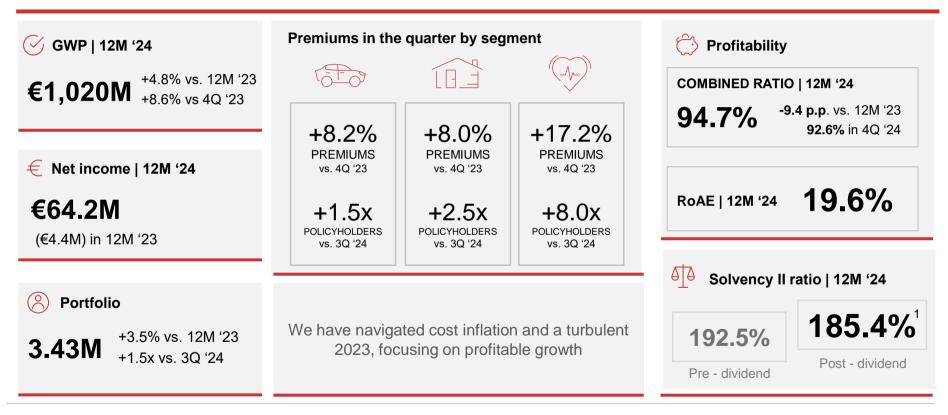
### December 2024 Results



Presentation for analysts and investors

### 02. December 2024 Results

IFRS17&9



1. Including the proposed complementary dividend for the year amounting to €15 million



### 02. December 2024 Results

### IFRS17&9

Thousand euro	12M 2024	12M 2023	% var.	4Q 2024
Gross written premiums (GWP)	1,019,606	973,281	4.8%	261,977
Ordinary insurance activities income <sup>1</sup>	991,329	960,266	3.2%	254,557
Technical insurance result, net of reinsurance	51,226	(38,225)	n.a.	18,374
Investments result	39,649	33,992	16.6%	12,744
Credited interest <sup>2</sup>	(8,683)	(4,646)	-86.9%	(2,156)
Insurance and financial result	82,192	(8,879)	n.a.	28,962
Other income/expenses and non-assignable expenses	1,118	2,332	-52.1%	472
Profit / (loss) before tax	83,310	(6,547)	n.a.	29,433
Income tax	(19,094)	2,157	n.a.	(5,964)
Profit / (loss) after tax	64,216	(4,390)	n.a.	23,469

	12M 2024	12M 2023	p.p. var.	4Q 2024
Loss ratio	72.6%	81.2%	-8.6 p.p	70.2%
Expense ratio	22.1%	22.9%	-0.8 p.p	22.4%
Combined ratio <sup>3</sup>	94.7%	104.1%	-9.4 p.p	92.6%

- Growth acceleration (premiums +8.6% in 4Q)
- Strengthening of customer loyalty
- Excellent progress of the combined ratio (94.7% for the period, 92.6% 4Q)
- Outstanding improvement in claims and very contained expenses
- Very favorable evolution of the financial result +16.6% with higher income from the fixed income portfolio



1. Equivalent to the gross premium earned (before reinsurance) under IFRS 4

2. The credited interest shows the impact of last year's financial unwinding on the discounting of the provision for claims incurred. It is presented separately from the investments result for ease of understanding

3. The effect of discounting in the movement of the curve is accounted for in equity (-€1,1 million for the entire year)

### 02. Premiums and policyholders

Premiums and policyholders by business line

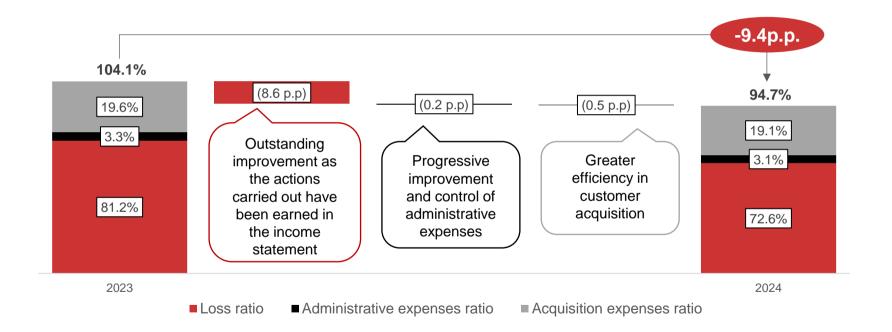
Premiums						Policyholders				
€1,020M						3,435 thousan	d			
			ĺ			te te	Fo			(
	81% Motor			15% 3% łome Hea			73% Motor		22% Home	4% 1.7% Health Othe
Gross Written Premiums						Policyh	olders			
Thousand euro	12M 2024	12M 2023	% var.	4Q 2024	% var. YoY	Thousand	12M 2024	12M 2023	% var.	4Q 2024
Motor	826,194	792,684	4.2%	213,706	8.2%	Motor	2,514	2,471	1.8%	30
Home	157,858	149,430	5.6%	40,847	8.0%	Home	739	727	1.7%	7
Health	33,860	30,384	11.4%	7,088	17.2%	Health	121	117	3.5%	4
Other <sup>1</sup>	1,694	783	116.3%	335	n.a.	Other <sup>1</sup>	60	4	-	16
Total	1,019,606	973,281	4.8%	261,977	8.6%	Total	3,435	3,319	3.5%	57

1. The Other insurance businesses segment mainly reflects the Personal Mobility insurance launched in September 2021 as the first pay-as-you-go insurance for users of personal mobility vehicles, squatter protection insurance under the partnership with Movistar Prosegur Alarmas, the travel insurance business for holders of Bankinter cards under 10 group policies (not included in the figures for customers), Pet insurance and run-off payment protection insurance.



### 02. Combined ratio

### IFRS17&9

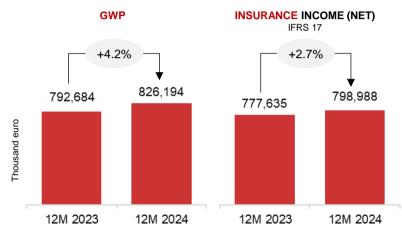






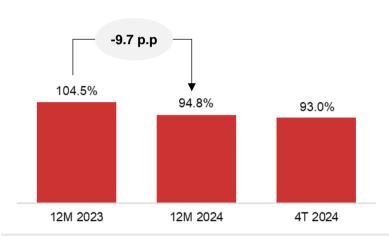
#### IFRS17&9

INCOME



- We have strengthened the focus on customer loyalty
- The portfolio accelerates its growth (+30 thousand) and premiums grow by 8.2% in 4Q

COMBINED RATIO IFRS17&9

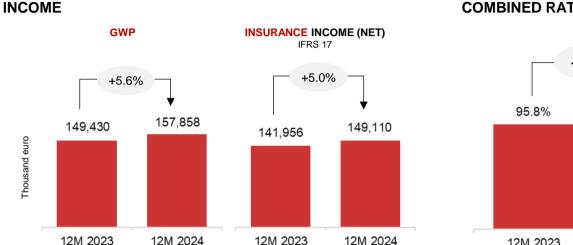


- The combined ratio has significantly improved despite the impact of DANA on claims not covered by the Consorcio and the implementation of quality measures
- Inflation has turned a corner and the outlook has improved



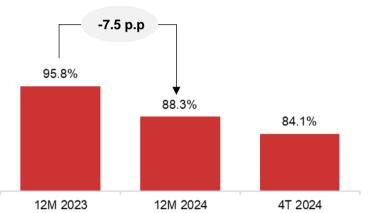


#### **IFRS17&9**



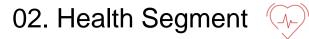
- As in Motor, Home posts an acceleration of its growth in the 4Q:
- The portfolio increases by more than 7.4 thousand policyholders (2.5x compared to 3Q 2024)
- Premiums rose by 8% -

**COMBINED RATIO IFRS1789** 



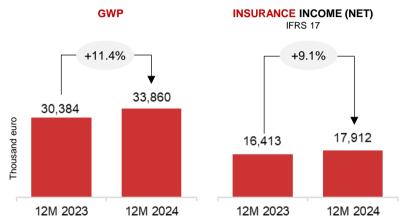
 The year has been extraordinary with a combined ratio of 88.3% (84.1% in the 4Q standalone)



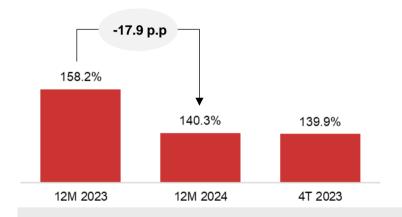


#### IFRS17&9





#### **COMBINED RATIO IFRS17&9**



- Health posted outstanding growth of 17.2% in 4Q
- Premiums benefited from the improved product mix

 Cemented underwriting discipline and risk selection, with lower frequencies than last year



### 02. Financial result

#### IFRS17&9

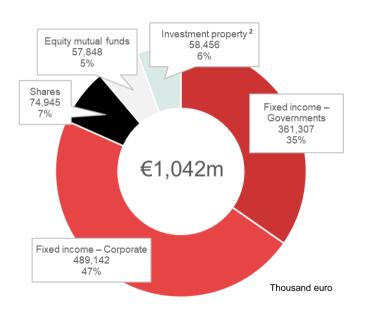
Thousand euro	12M 2024	12M 2023	% var.	Mainly explained by <b>higher income from the</b> <b>fixed income portfolio</b>
Income	37,201	27,900	33.3% 🔍	
Interest on bank deposits	1,754	1,596	9.9%	
Interest on fixed income securities	22,306	16,854	32.3%	
Income on equity instruments	4,325	3,010	43.7%	Loss on a fixed income bond (Atos, French
Other financial income	8,816	6,440	36.9%	technology company)
Mark-to-Market (Equity mutual funds and derivatives)	157	1,880	-91.6%	
Realised gains (losses) in P&L	(1,295)	164	-889.6% 🔵	
Impairments	33	(40)	-	NET INCOME FROM INVESTMENTS
Exchange rate and conversion differences (+/-)	568	(312)	-	€39.6M   +16.6%
Financial investments result	36,664	29,592	23.9%	
Real estate investments result	2,985	4,400	-32.2%	
Net investments result	39,649	33,992	16.6%	<sup>1</sup> The credited interest shows the impact of last year's financial unwinding on the provision for claims incurred.
Credited interest <sup>1</sup>	(8,683)	(4,646)	-86.9%	which increased primarily as a result of the level of
Insurance financial result	30,966	29,346	5.5%	interest rates over the past year



### 02. Investment portfolio, movements registered in OCI and other metrics

### IFRS17&9

#### PORTFOLIO COMPOSITION



1. Revenue recognised in both the profit and loss account and OCI over the last 12 months divided by assets under management (fixed income and equity portfolios and investment property). Includes capital gains and losses realised and impairment losses.

2. Off-balance sheet capital gains on investment property and property for own use amount to €27.1 million before

Thousand euro	12M 2024	12M 2023	% var.
Movements registered in OCI	12,898	23,133	-44.2%
MTM fixed income and equity instruments	9,656	19,895	-51.5%
Realised gains (losses) in equity instruments	3,242	3,238	0.1%

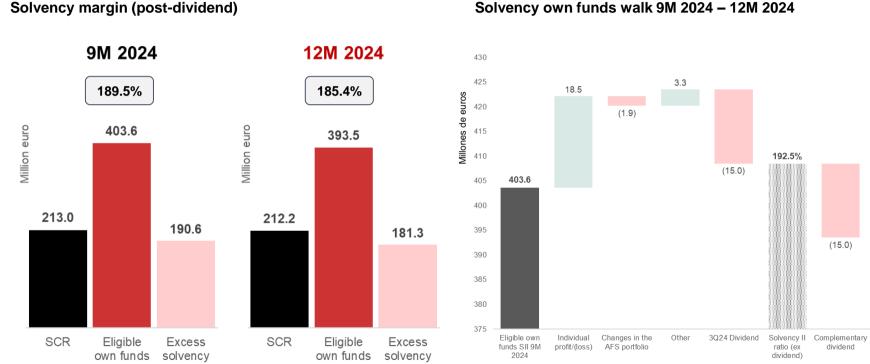
### PORTFOLIO RETURN (R12) AND OTHER METRICS<sup>1</sup>

(%)	12M 2024	12M 2023	var. p.p
Fixed income	2.79%	2.60%	+0.19 p.p
Equity instruments	5.62%	5.01%	+0.61 p.p
Investment property	7.34%	9.77%	-2.43 p.p
Total average return	3.42%	3.44%	-0.02 p.p
Portfolio return (ex net realised gains)	3.25%	2.96%	+0.29 p.p
· · · · · · · · · · · · · · · · · · ·	3.55%	3.49%	
Reinvestment yield	3.55%	3.4970	+0.06 p.p
	12M 2024	9M 2023	var.
Fixed income duration	3.25	3.13	0.12
Fixed income modified duration	3.51%	3.22%	0.29 p.p.
VaR	1.43%	1.35%	0.08 p.p.



### 02. Solvency II

Robust solvency margin



Solvency own funds walk 9M 2024 - 12M 2024

1. Solvency ratio and eligible own funds refer to Línea Directa Aseguradora stand-alone

2. The eligible own funds as of December 2024 includes the proposal for a complementary dividend for the year (15 million

euros)

21



393.5

Eligible own

funds SII 12M

2024

### 02. Solvency II

#### Breakdown of capital required

Thousand euro	12M 2024	9M 2024	SCR MARKET	Lower exposure to equities and reduction in			
SCR Market	106,446	106,446 107,502		<ul> <li>Lower exposure to equities and reduction in quarterly symmetrical adjustment (provided by</li> </ul>			
SCR Counterparty	5,273	5,704	MARKET	EIOPA)			
SCR Health	4,123	3,864					
SCR Non-Life	201,179	201,667	SCR	<ul> <li>Lower balances of the deposits</li> </ul>			
BSCR	253,234	254,537	COUNTERPARTY				
SCR Operational	29,749	29,419	SCR				
Deferred tax adjustment	(70,746)	(70,989)	HEALTH	<ul> <li>In line with business growth</li> </ul>			
SCR	212,237	212,967		<ul> <li>Reflects two opposite effects: (i) business</li> </ul>			
Eligible own funds Solvency II	393,542	403,611	SCR NON-LIFE	growth, (ii) which is offset by an improvement in the specific parameter linked to lower volatility in the Motor segment			
Includes the proposal for a complementary dividend of 15 million euros			SCR				
Solvency II ratio	185.4%	189.5%	OPERATIONAL	Stable			





Q&A





Annex





### 04. Income statement by segment

#### IFRS17&9

#### Income statement – Motor Segment

Thousand euro	12M 2024	12M 2023	% var.
Gross written premiums	826,194	792,684	4.2%
Income from ordinary insurance activities, net of reinsurance	798,988	777,635	2.7%
Claims for the period, net of reinsurance	(596,949)	(652,866)	-8.6%
Net operating expenses	(160,685)	(159,676)	0.6%
Net technical result	41,354	(34,907)	n.a.

	12M 2024	12M 2023	p.p. var.
Loss ratio	74.7%	84.0%	-9.3 p.p
Expense ratio	20.1%	20.5%	-0.4 p.p
Combined ratio <sup>1</sup>	94.8%	104.5%	-9.7 p.p

1. The effect of the discounting and movement of the curve is accounted for in equity

Clients (thousand)	2,514,371	2,471,102	43,269
--------------------	-----------	-----------	--------

#### Income statement – Home Segment

Thousand euro	12M 2024	12M 2023	% var.
Gross written premiums	157,858	149,430	5.6%
Income from ordinary insurance activities, net of reinsurance	149,110	141,956	5.0%
Claims for the period, net of reinsurance	(90,039)	(94,121)	-4.3%
Net operating expenses	(41,646)	(41,833)	-0.4%
Net technical result	17,425	6,002	190.3%

	12M 2024	12M 2023	p.p. var.
Loss ratio	60.4%	66.3%	-5.9 p.p
Expense ratio	27.9%	29.5%	-1.6 p.p
Combined ratio <sup>1</sup>	88.3%	95.8%	-7.5 p.p
4 The effect of the discounting and measure at of t		to al form in a music .	

1. The effect of the discounting and movement of the curve is accounted for in equity

Clients (thousand)	738,995	726,654	12,341
--------------------	---------	---------	--------



### 04. Income statement by segment

#### IFRS17&9

#### Income statement – Health Segment

Thousand euro	12M 2024	12M 2023	% var.
Gross written premiums	33,860	30,384	11.4%
Income from ordinary insurance activities, net of reinsurance	17,912	16,413	9.1%
Claims for the period, net of reinsurance	(14,500)	(13,299)	9.0%
Net operating expenses	(10,633)	(12,672)	-16.1%
Net technical result	(7,221)	(9,558)	-24.5%

#### Income statement – Other Insurance Businesses<sup>1</sup>

Thousand euro	12M 2024	12M 2023	% var.
Gross written premiums	1,694	783	116.3%
Income from ordinary insurance activities, net of reinsurance	1,089	773	40.9%
Claims for the period, net of reinsurance	(412)	(476)	-13.4%
Net operating expenses	(1,009)	(59)	1610.2%
Net technical result	(332)	238	-239.5%

	12M 2024	12M 2023	p.p. var.
Loss ratio	81.0%	81.0%	0.0 p.p
Expense ratio	59.4%	77.2%	-17.8 p.p
Combined ratio <sup>1</sup>	140.3%	158.2%	-17.9 p.p

	12M 2024	12M 2023	p.p. var.
Combined ratio	130.5%	69.2%	61.3 p.p

1. The effect of the discounting and movement of the curve is accounted for in equity

Clients (thousand)	121,408	117,354	4,054	Clients (thousand)	60,019	3,544	56,475

1. The Other insurance businesses segment mainly reflects the Personal Mobility insurance launched in September 2021 as the first pay-as-you-go insurance for users of personal mobility vehicles, squatter protection insurance under the partnership with Movistar Prosegur Alarmas, the travel insurance business for holders of Bankinter cards under 10 group policies (not included in the figures for customers), Pet insurance and run-off payment protection insurance.



### 04. Consolidated balance sheet

#### IFRS17&9

#### Assets

#### Thousand euro

ASSETS	12M 2024	12M 2023	% var.
Cash and cash equivalents	16,709	41,746	-60.0%
Financial assets at fair value through P&L	57,876	53,998	7.2%
Equity instruments	57,876	53,998	7.2%
Financial assets at fair value through equity	925,367	823,345	12.4%
Equity instruments	74,918	63,524	17.9%
Debt securities	850,449	759,821	11.9%
Financial assets at amortised cost	34,341	15,456	122.2%
Hedging derivatives	4,652	5,909	-21.3%
Reinsurance contract assets	34,097	31,939	6.8%
Property, plant and equipment and investment property	100,807	101,600	-0.8%
Tangible fixed assets	42,351	43,077	-1.7%
Investment property	58,456	58,523	-0.1%
Intangible assets	45,345	29,188	55.4%
Other assets	16,942	22,141	-23.5%
Total assets	1,236,135	1,125,322	9.8%

#### Liabilities and Equity

#### Thousand euro

LIABILITIES AND EQUITY	12M 2024	12M 2023	% var.
Financial liabilities at amortised cost	77,315	65,313	18.4%
Liabilities under insurance contracts	767,467	715,311	7.3%
Liabilities for remaining coverage	362,277	339,352	6.8%
Liabilities for claims incurred	405,190	375,959	7.8%
Non-technical provisions	3,649	375	873.1%
Other liabilities	29,389	31,288	-6.1%
Total liabilities	877,819	812,287	8.1%
Equity	366,829	330,087	11.1%
Valuation adjustments	(8,513)	(17,052)	-50.1%
Equity instruments at fair value through equity	727	1,034	-29.7%
Debt securities at fair value through equity	(9,297)	(19,260)	-51.7%
OCI insurance contracts	203	1,689	-88.0%
OCI reinsurance contracts	(146)	(515)	-71.7%
Total equity	358,316	313,035	14.5%
Total libilities and equity	1,236,135	1,125,322	9.8%



### 04. Management ratios

### IFRS17&9 and IFRS4

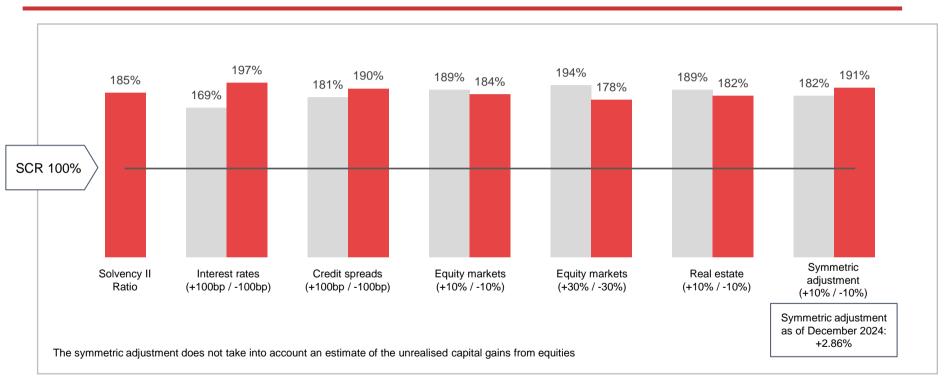
	Loss Ratio			E	xpense Ratio		Co	Combined Ratio	
IFRS 17	12M 2024	12M 2023	p.p. var.	12M 2024	12M 2023	p.p. var.	12M 2024	12M 2023	p.p. var.
Motor	74.7%	84.0%	-9.3 p.p	20.1%	20.5%	-0.4 p.p	94.8%	104.5%	-9.7 p.p
Home	60.4%	66.3%	-5.9 p.p	27.9%	29.5%	-1.6 p.p	88.3%	95.8%	-7.5 p.p
Health	81.0%	81.0%	0.0 p.p	59.4%	77.2%	-17.8 p.p	140.3%	158.2%	-17.9 p.p
Other	37.8%	61.6%	-23.8 p.p	92.7%	7.6%	85.1 p.p	130.5%	69.2%	61.3 p.p
Total	72.6%	81.2%	-8.6 p.p	22.1%	22.9%	-0.8 p.p	94.7%	104.1%	-9.4 p.p

	Loss Ratio			E	xpense Ratio		Combined Ratio		
IFRS 4	12M 2024	12M 2023	p.p. var.	12M 2024	12M 2023	p.p. var.	12M 2024	12M 2023	p.p. var.
Motor	79.5%	88.6%	-9.1 p.p	16.6%	16.9%	-0.3 p.p	96.1%	105.5%	-9.4 p.p
Home	61.5%	68.6%	-7.1 p.p	28.0%	29.5%	-1.5 p.p	89.4%	98.0%	-8.6 p.p
Health	81.6%	89.8%	-8.2 p.p	59.1%	78.5%	-19.4 p.p	140.7%	168.2%	-27.5 p.p
Other	9.4%	10.8%	-1.4 p.p	121.5%	58.4%	63.1 p.p	130.9%	69.2%	61.7 p.p
Total	76.7%	85.5%	-8.8 p.p	19.2%	19.9%	-0.7 p.p	95.9%	105.4%	-9.5 p.p



### 04. Solvency II

#### Sensitivities to the solvency margin





# Thank you



